



MEASURE EXCELLENCE. PERFORM BETTER.

INTEGRATED SOLUTIONS



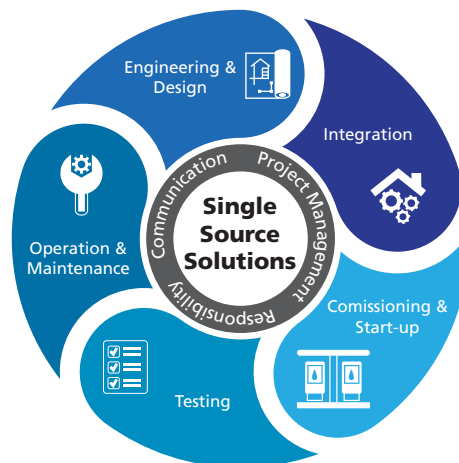


## It's about understanding our client's business.

At Westech, we provide industry leading integrated solutions to a wide range of sectors that make your operations more efficient, more productive and safer. We bring together a team of dedicated professionals that will provide innovative turnkey solutions that address a client's full range of needs. Our main focus is to design and implement state-of-the-art and practical solutions for our clients. Our 50 year history of achievement in the public, private and industrial sectors allows us to draw on a broad range of capabilities and experience to create single source solutions that are designed to address the unique challenges and opportunities inherent in each new project.

## It's about leading by example.

Canada is respected as a global industrial leader, gaining high regards in the area of innovative leadership. To remain competitive in the global marketplace companies are looking to increase their efficiencies and improve results through single source management. Westech is proud to partner with companies around the world contributing to their success with powerful and durable solutions. We have earned a trusted reputation for being client-focused, innovative, and a reliable partner that is your single source integrated solutions provider.



## Analytical Integration

Precise integration is the key to the accuracy of any analytical system. Westech provides solutions covering all main analytical techniques such as NIR, MWXRF, chromatography, spectrometry, physical property colorimetry, voltammetry and more. Our detailed understanding of current technologies, applications and standards will guarantee a measurement solution that will meet your technical specifications and exceed all of your project requirements.

### Physical Property & Refinery Analytics

- Reid Vapour Pressure
- Total Vapour Pressure
- ULSD (Ultra-Low Sulfur Diesel Fuel) Measurement
- Cloud Point
- Flash Point

### Gas & GC (Gas Chromatography) Integration

- CEM (Continuous Emissions Monitoring) Systems
- CGA (Continuous Gas Analysis)
- Sample Probe and Transportation
- SCS (Sample Conditioning Systems)

### Liquid Analytics & Auxillary Services

- Water Analysis
- Sample Recovery
- Validation/Calibration Systems
- Instrument Air
- Power Distribution
- Recovery

**Meets ASTM D445, D7493-08, D86, 2500, 56, 93, 323, 5191 standards.**

## QUALITY

*Quality is at the center of everything we do. It guides our daily activities and our management philosophies. Through our supply of trusted brands that deliver optimum performance and safety combined with the expertise of the Westech team you can be assured your project will be completed on time and on budget. Safety, quality and integrity are the core values that define our work.*



**PROJECT MANAGEMENT**

*Our approach to project management streamlines each stage of development providing unparalleled service and quality. The team dedicated to each project will measure the overall performance, clearly communicate progress, and report on resource allocations. We are committed to assisting our clients achieve their operational goals.*

**Terminal Solutions**  
**Featuring Honeywell Enraf**

Accurate measurement is the primary requirement for any industry to realize expected profit returns and reduce loss through inefficiencies and disputes. Westech understands this critical element of your business and can help you make the right technology choices for your next project. Our broad industry experience and thorough knowledge base of industry standards and code gives us the capacity to deliver reliable and accurate solutions to solve the unique and precise measurement challenges your business requires.

Calibration and Verification

Honeywell Small Volume Provers



Quality Measurement

Vapour Pressure Measurement Systems for Distillates, Dilbit & Crude

Density & Viscosity Measurement Systems for Crude Quality

BS&W (Base Sediment and Water) Measurement

Sulphur in Crude Measurement



Terminal Management

Terminal Management Software

Fuels Management Software



Tank Storage

- Portable Gauging
- Tape & Float Gauging
- Radar Tank & Servo Tank Gauging
- Tank Temperature Measurement
- Pressure Vacuum Relief Valves
- Emergency Relief Manholes
- Tank Blanketing Regulators



Flame Arrestors

- Inline Deflagration Flame Arresters
- Detonation Flame Arresters



Integrated and Modular Solutions

- Top/Bottom Loading
- Ethanol Loading/Offloading
- Bitumen Loading
- Customized Metering & Custody Transfer*
- Truck and Rail Loading/Unloading
  - Additive Injection Systems
  - Blending Systems
  - Loading Computers



Field Labs and Gauger Labs

Meets ASTM D323, 5191,445, 341 and API MDMS 8.1, 8.2 standards.



**CAPACITY**

*With a team of 100 employees, a combined production area of 80,000 sq. ft., and operating from 3 locations in North America, Westech's Integrated Solutions are capable of delivering best-in-industry products and solutions, specifically sourced to meet the requirements of each of our clients.*

**ENGINEERING AND DESIGN**

*As part of Westech's complete package solutions, our in-house team combines critical thinking, creative solutions, and technical expertise to bring high value and efficiency to our projects. We will develop realistic and workable solutions designed to exceed client specifications.*

## Custom Fabrication

A single source for innovative, *custom* solutions from the world's leading process control and instrumentation brands, Westech provides the perfect combination of design, technology, fabrication and service that function seamlessly to meet the industrial challenges of our clients.

RTU (Ready-to-Use) Buildings

Alarm Panels

Auto Sampling Systems

Gas Detection Alarm Panels

PLC (Programmable Logic Controller) Panels

Winterization Packages



INNOVATION



SOLUTIONS



## Industry leading experts in Process Control and Instrumentation

Westech is a trusted partner to leading Canadian industries, supplying instrumentation and process control equipment and solutions that meet the unique industry needs of our customers. Over its 50 year-lifespan, the company has prospered in the Oil & Gas, Terminal, Petrochemical, Food & Beverage, Pharmaceutical and Municipal markets by providing customer-centered solutions in the form of best of industry products.

We align our efforts to our philosophy of strength through partnership in 3 ways:

- 1** Our client-centered approach means that we commit to providing cost-effective solutions to your unique industrial challenges. We guarantee that our clients have access to quality products.
- 2** We strive to be a supportive channel partner to each of our suppliers, understanding their equipment and solutions through continued product and sales training. We represent the best manufacturers in any given category.
- 3** We rely on the integrity of our team to deliver consistent excellence. We work together to provide on-time delivery, personal assistance, educational services and expert application engineering.

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